



Harnessing the power of the sun to fund sustainability education for the next generation



## Installation Management

We develop your solar project through to successful installation.

Building systems efficiently, reliably and at a low cost is key for us to achieve low solar power prices. To achieve this, we split the project into three areas:

**Procurement:** We purchase all large components (inverters, mounting equipment, solar panels and meters) directly from one of a growing list of large solar distributors. Where possible, equipment is pre-paid to get the largest possible discount and delivered directly to site. We make no markup on the equipment and any negotiated savings are passed through to the project. We use SolarEdge inverters in most cases, given their shade tolerant architecture and enhanced safety features. Mounting equipment and modules are more commoditised, but we only use tier-one manufacturers that are covered by our equipment Insurance policy and meet FiT criteria.

**Installation:** We provide technical briefs and get quotes from our growing network of installers. These can include local installers suggested by the school or council. Installers quote only for installation, small components and installation equipment. This saves them time and risk and lowers their costs. It also ensures accurate comparisons. We expect a fixed price quote, including a one-year warranty on labour. We only use MCS accredited installers who have DBS approval, who carry insurance and can demonstrate that they have successfully installed on at least one school before. Once installed, we test and commission the system.

**Communication:** We work closely with suppliers, installers, council and the school to:

- ✓ Prepare and deliver detailed drawings, survey results, H&S and RAMS pre-installation
- ✓ Co-ordinate install dates, delivery logistics, grid connection and commissioning
- ✓ Configure and install all required communications equipment for data collection
- ✓ Deliver training to students & teachers on incorporating solar energy into STEM subjects

If you are interested in having the installation of your solar panel system led and managed by the specialists in the field, we are your partner.

For more information, please contact Robert Schrimpff, [robert@solarforschools.co.uk](mailto:robert@solarforschools.co.uk)